

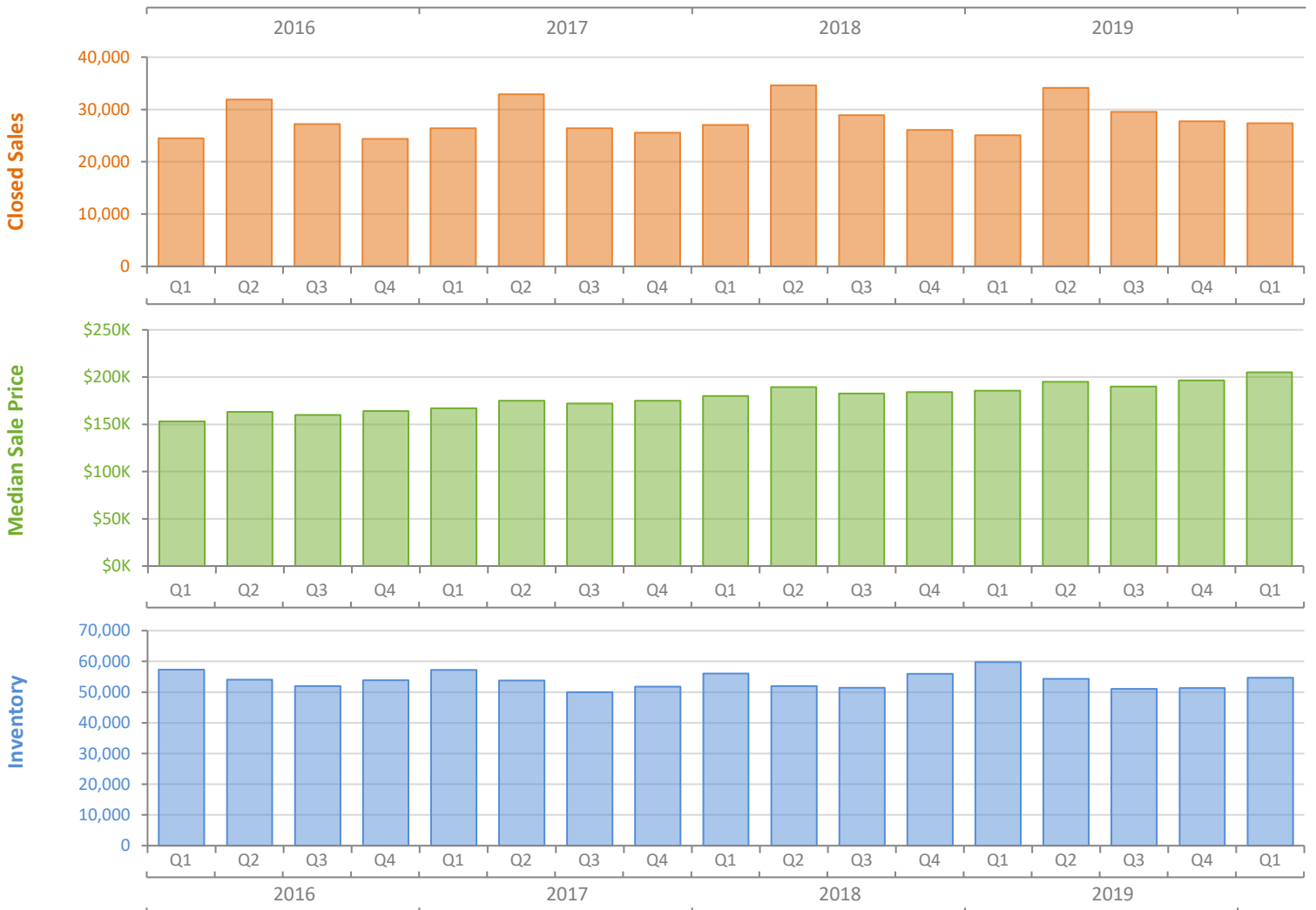
# Quarterly Market Summary - Q1 2020

## Townhouses and Condos

### Florida



	Q1 2020	Q1 2019	Percent Change Year-over-Year
Closed Sales	27,379	25,060	9.3%
Paid in Cash	14,022	13,483	4.0%
Median Sale Price	\$205,000	\$185,575	10.5%
Average Sale Price	\$296,667	\$280,552	5.7%
Dollar Volume	\$8.1 Billion	\$7.0 Billion	15.5%
Med. Pct. of Orig. List Price Received	95.3%	94.8%	0.5%
Median Time to Contract	51 Days	53 Days	-3.8%
Median Time to Sale	91 Days	91 Days	0.0%
New Pending Sales	32,907	34,543	-4.7%
New Listings	43,818	46,692	-6.2%
Pending Inventory	14,390	18,415	-21.9%
Inventory (Active Listings)	54,715	59,789	-8.5%
Months Supply of Inventory	5.5	6.3	-12.7%



# Quarterly Distressed Market - Q1 2020

## Townhouses and Condos

### Florida



		Q1 2020	Q1 2019	Percent Change Year-over-Year
Traditional	Closed Sales	26,814	24,331	10.2%
	Median Sale Price	\$205,000	\$188,300	8.9%
Foreclosure/REO	Closed Sales	482	627	-23.1%
	Median Sale Price	\$152,000	\$135,000	12.6%
Short Sale	Closed Sales	83	102	-18.6%
	Median Sale Price	\$180,000	\$140,000	28.6%

