

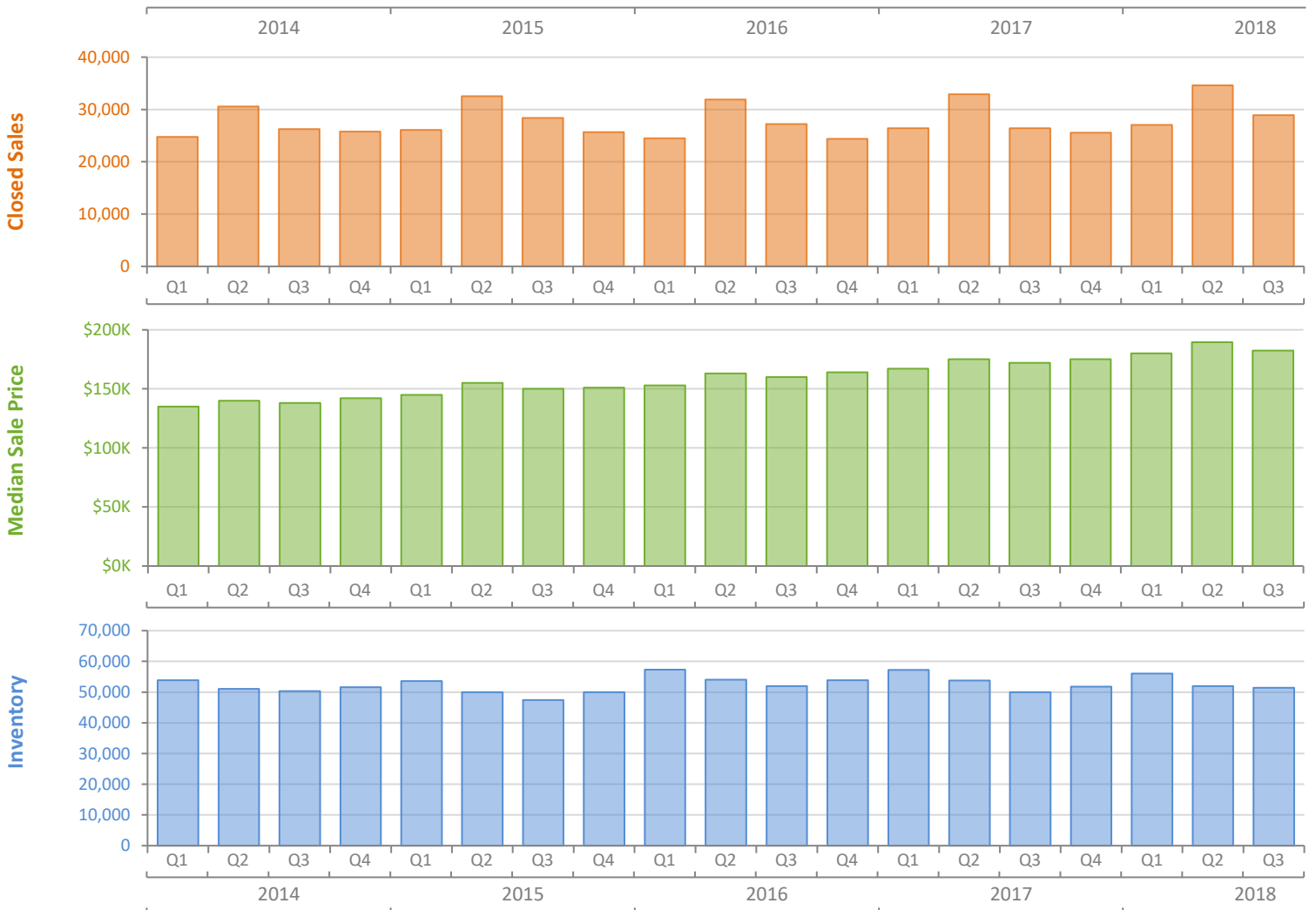
# Quarterly Market Summary - Q3 2018

## Townhouses and Condos

### Florida



	Q3 2018	Q3 2017	Percent Change Year-over-Year
Closed Sales	28,894	26,390	9.5%
Paid in Cash	14,300	13,783	3.8%
Median Sale Price	\$182,500	\$171,945	6.1%
Average Sale Price	\$254,582	\$239,736	6.2%
Dollar Volume	\$7.4 Billion	\$6.3 Billion	16.3%
Med. Pct. of Orig. List Price Received	95.3%	95.0%	0.3%
Median Time to Contract	46 Days	49 Days	-6.1%
Median Time to Sale	86 Days	92 Days	-6.5%
New Pending Sales	30,293	27,732	9.2%
New Listings	37,802	32,913	14.9%
Pending Inventory	14,463	13,687	5.7%
Inventory (Active Listings)	51,420	49,967	2.9%
Months Supply of Inventory	5.3	5.4	-1.9%



# Quarterly Distressed Market - Q3 2018

## Townhouses and Condos

### Florida



		Q3 2018	Q3 2017	Percent Change Year-over-Year
Traditional	Closed Sales	27,999	25,253	10.9%
	Median Sale Price	\$185,000	\$175,000	5.7%
Foreclosure/REO	Closed Sales	732	907	-19.3%
	Median Sale Price	\$135,000	\$118,384	14.0%
Short Sale	Closed Sales	163	230	-29.1%
	Median Sale Price	\$141,000	\$125,202	12.6%

