December 2017

<table>
<thead>
<tr>
<th></th>
<th>December 2017</th>
<th>December 2016</th>
<th>Percent Change Year-over-Year</th>
</tr>
</thead>
<tbody>
<tr>
<td>Closed Sales</td>
<td>9,206</td>
<td>8,691</td>
<td>5.9%</td>
</tr>
<tr>
<td>Paid in Cash</td>
<td>4,780</td>
<td>4,852</td>
<td>-1.5%</td>
</tr>
<tr>
<td>Median Sale Price</td>
<td>$180,000</td>
<td>$166,500</td>
<td>8.1%</td>
</tr>
<tr>
<td>Average Sale Price</td>
<td>$261,457</td>
<td>$235,184</td>
<td>11.2%</td>
</tr>
<tr>
<td>Dollar Volume</td>
<td>$2.4 Billion</td>
<td>$2.0 Billion</td>
<td>17.8%</td>
</tr>
<tr>
<td>Med. Pct. of Orig. List Price Received</td>
<td>95.1%</td>
<td>94.7%</td>
<td>0.4%</td>
</tr>
<tr>
<td>Median Time to Contract</td>
<td>47 Days</td>
<td>52 Days</td>
<td>-9.6%</td>
</tr>
<tr>
<td>Median Time to Sale</td>
<td>84 Days</td>
<td>95 Days</td>
<td>-11.6%</td>
</tr>
<tr>
<td>New Pending Sales</td>
<td>8,325</td>
<td>8,039</td>
<td>3.6%</td>
</tr>
<tr>
<td>New Listings</td>
<td>10,519</td>
<td>10,609</td>
<td>-0.8%</td>
</tr>
<tr>
<td>Pending Inventory</td>
<td>12,848</td>
<td>13,014</td>
<td>-1.3%</td>
</tr>
<tr>
<td>Inventory (Active Listings)</td>
<td>51,738</td>
<td>53,884</td>
<td>-4.0%</td>
</tr>
<tr>
<td>Months Supply of Inventory</td>
<td>5.6</td>
<td>6.0</td>
<td>-6.7%</td>
</tr>
</tbody>
</table>

2013 2014 2015 2016 2017

Produced by Florida REALTORS® with data provided by Florida’s multiple listing services. Statistics for each month compiled from MLS feeds on the 15th day of the following month. Data released on Wednesday, January 24, 2018. Historical data revised on Friday, September 7, 2018. Next data release is Wednesday, February 21, 2018.
Monthly Distressed Market - December 2017
Townhouses and Condos
Florida

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<tbody>
<tr>
<td><strong>Traditional</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Closed Sales</td>
<td>8,842</td>
<td>8,096</td>
<td>9.2%</td>
</tr>
<tr>
<td>Median Sale Price</td>
<td>$183,000</td>
<td>$170,283</td>
<td>7.5%</td>
</tr>
<tr>
<td><strong>Foreclosure/REO</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Closed Sales</td>
<td>291</td>
<td>491</td>
<td>-40.7%</td>
</tr>
<tr>
<td>Median Sale Price</td>
<td>$130,000</td>
<td>$115,000</td>
<td>13.0%</td>
</tr>
<tr>
<td><strong>Short Sale</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Closed Sales</td>
<td>73</td>
<td>104</td>
<td>-29.8%</td>
</tr>
<tr>
<td>Median Sale Price</td>
<td>$125,000</td>
<td>$125,000</td>
<td>0.0%</td>
</tr>
</tbody>
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