

Quarterly Market Summary - Q1 2013

Townhouses and Condos

Florida



	Q1 2013	Q1 2012	Percent Change Year-over-Year
Closed Sales	25,121	24,248	3.6%
Paid in Cash	18,917	18,926	0.0%
Median Sale Price	\$115,000	\$98,000	17.3%
Average Sale Price	\$187,925	\$167,338	12.3%
Dollar Volume	\$4.7 Billion	\$4.0 Billion	16.4%
Med. Pct. of Orig. List Price Received	93.4%	91.5%	2.1%
Median Time to Contract	66 Days	80 Days	-17.5%
Median Time to Sale	113 Days	129 Days	-12.4%
New Pending Sales	38,644	33,410	15.7%
New Listings	40,256	39,277	2.5%
Pending Inventory	26,967	20,424	32.0%
Inventory (Active Listings)	50,313	66,236	-24.0%
Months Supply of Inventory	5.8	8.0	-27.5%



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		Q1 2013	Q1 2012	Percent Change Year-over-Year
Traditional	Closed Sales	17,998	15,099	19.2%
	Median Sale Price	\$136,000	\$125,000	8.8%
Foreclosure/REO	Closed Sales	3,831	4,249	-9.8%
	Median Sale Price	\$77,000	\$67,100	14.8%
Short Sale	Closed Sales	3,292	4,900	-32.8%
	Median Sale Price	\$80,350	\$75,000	7.1%

